INDUSTRIALIZED OFFSITE CONSTRUCTION (IOC)

ARISE

Rethinking Manufactured Housing 3D Concrete Printing Affordable Housing

Philip Agee, Ph.D.

Assistant Professor Myers-Lawson School of Construction College of Engineering Assistant Director, Virginia Center for Housing Research pragee@vt.edu

CENTER FOR ECONOMIC AND COMMUNITY ENGAGEMENT | March 2024

Virginia Center for Housing Research

3D Concrete Printing

PI: Dr. Andrew McCoy Co-PI: Dr. Keresh Afsari Co-PI: Dr. Philip Agee





Off-site Mechanical Systems

PI: Dr. Philip Agee Co-PI: Dr. Andrew McCoy





Re-Imagining Manufactured Housing

PI: Dr. Philip Agee Co-PI: Dr. Xinghua Gao Co-PI: Dr. Andrew McCoy





Panelized Construction

PI: Dr. Philip Agee Co-PI: Dr. Xinghua Gao Co-PI: Dr. Andrew McCoy













Appalachian Regional Initiative for Stronger Economies (ARISE)

Setting Appalachia's Workforce on Track to Adapt to the Changing Construction Industry (Industrialized Construction) March 7th, 2024

IN PARTNERSHIP WITH:

Virginia Tech Center for Economic and Community Engagement Virginia Center for Housing Research ADL Ventures with Appalachian Industrialized Construction Institute Community Colleges of Appalachia Ohio University Economic Development Institute



partners with startups and incumbents who are eager to commercialize innovation in carbon-intensive industries

ADL's theory of change for construction transformation

Productize Typologies

platform design tools using standardized & configurable parts

Shift from project to product, design platforms

Create IC lending & insurance vehicles

Industrialized Construction

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Aggregate Demand

pooling real estate customers to drive volume and steady-state manufacturing

Modernize Capacity

adding IC factory infrastructure, supply chain integration, workforce know-how Target markets: Hospitality, Affordable MF, Dorms, Comm. to Resid. conversions

Developer tools to design, price, & network order

Network an IC delivery system to manufacturing, transport, assembly

Increase pool of skilled IC workforce

Background of this Grant

- 1. The U.S. construction industry's negative productivity curve represents a significant threat to the nation's economy, infrastructure, environment and overall security
- 2. We are significantly behind peer countries and industries
- 3. Bringing advanced processes from industrialization to construction could reduce waste, timelines, costs, increase well-paid jobs and quality, reduce carbonize footprint and address the affordable housing crisis
- 4. Without "upskilling" our workforce and investing in its development, we cannot bring change to the industry.
- 5. Central Appalachia, with its existing workforce skills and infrastructure, is well-poised to be a national leader

Goal and Focus of the Work

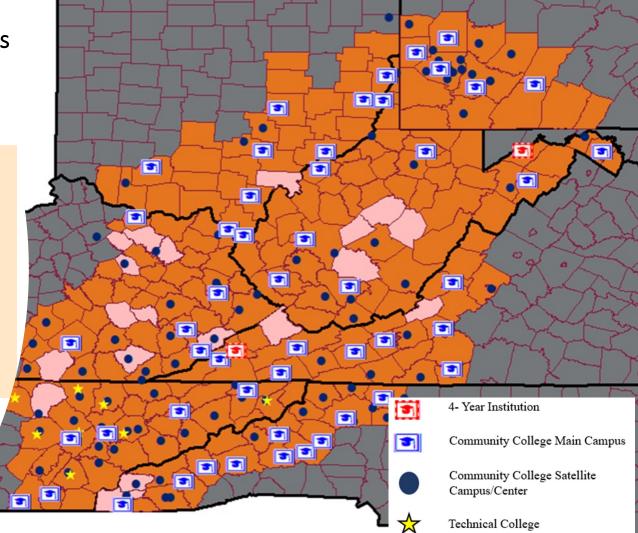
- Goals:
- Identify industrialized construction workforce gaps and assets
- Convene regional stakeholders to create a workforce training roadmap that generates industrial and economic revitalization in Central Appalachia- an economic ecosystem for jobs and housing

Focus:

- Workforce identification
- Needed skills and training
- Curriculum identification for our needed workforce and skills

Regional Education Providers

- 250 Localities
- 51 Community Colleges
- Over 1,890 High School Continuing and Technical Education programs



What is Industrialized Offsite Construction (IOC)?

"an innovative construction system that optimizes the entire build process from design to completion by standardizing building components/systems that can be manufactured/prefabricated, and also standardizing the processes used to design, manufacture, and assemble them."



IOC integrates industrial principles of:

- Automation: using machines for greater autonomy: mechanization and standardization, including industrial and dimensional standards
- ✓ Optimization: Maximizing efficiency, reducing waste, and minimizing costs while still meeting product and project goals and specifications
- ✓ Prefabrication: Structures are manufactured elsewhere but set up on-site.
- Robotics: tools that provide multi-axis flexibility to perform work by themselves for diversified and complex tasks
- Digital technologies: Converting physical items into a digital format, using data, into a common format to consistently share and improve the control
- ✓ Transportation: Logistics and services in the movement of objects, products, materials or systems

Industrialized Offsite Construction (IOC)

IOC aims to:

- ✓ increase productivity
- ✓ substitute labor-repetitive or intensive processes
- ✓ fast-track construction processes and commissioning
- ✓ reduce costs and risks
- \checkmark improve quality and sustainability
- \checkmark increase customizable options



Based on Industrialized Offsite Construction (IOC) industry composition...

What Occupations Make-up Industrialized Offsite Construction

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Administration

managers, first-line supervisors, project specialists, training specialists, cost estimators

Architecture & Engineering

architects, surveyors, civil engineers, industrial engineers

Transportation

crane operators, truck drivers, laborers & freight, stockers and order fillers

Production

welders, cabinetmakers, sawing machine setters, inspectors, electrical assemblers, misc. assemblers & fabricators, machinists, production workers, computer controlled tool operators

Construction & Extraction

brick masons, carpenters, tile & stone setters, construction laborers, operating engineers, drywall installers, glaziers, electricians, insulation workers, painters, plumbers, roofers, sheet metal workers,

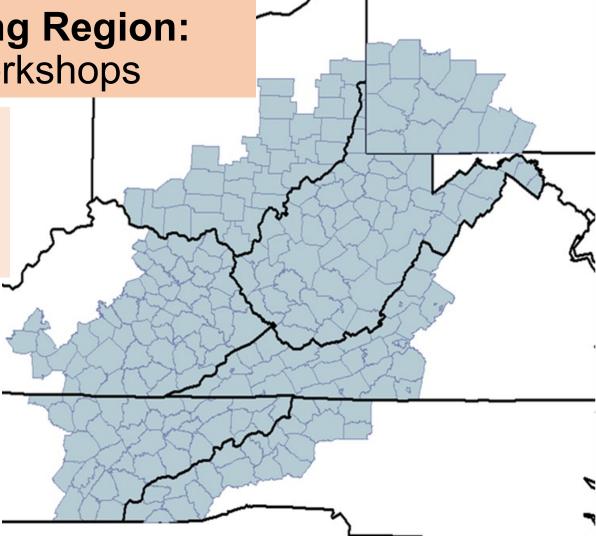
Installation, Maintenance & Repair

heavy equipment mechanics, HVAC mechanics, power-line installers, maintenance and repair workers, automotive technicians and mechanics, industrial machinery mechanics

ARISE IOC Planning Region: Design Thinking Workshops

Workshop in each state/region:

- ✓ Convening partners organize
- ✓ Leverage regional expertise/context
- ✓ Validate findings
- ✓ Compare themes across Appalachia



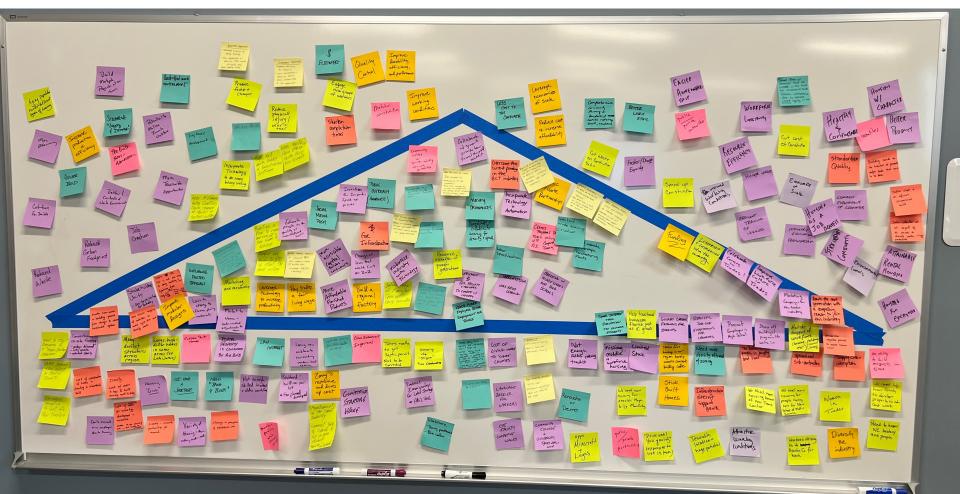
PROMPT 1: WHAT IS THE STATUS QUO OF HOUSING IN YOUR REGION?



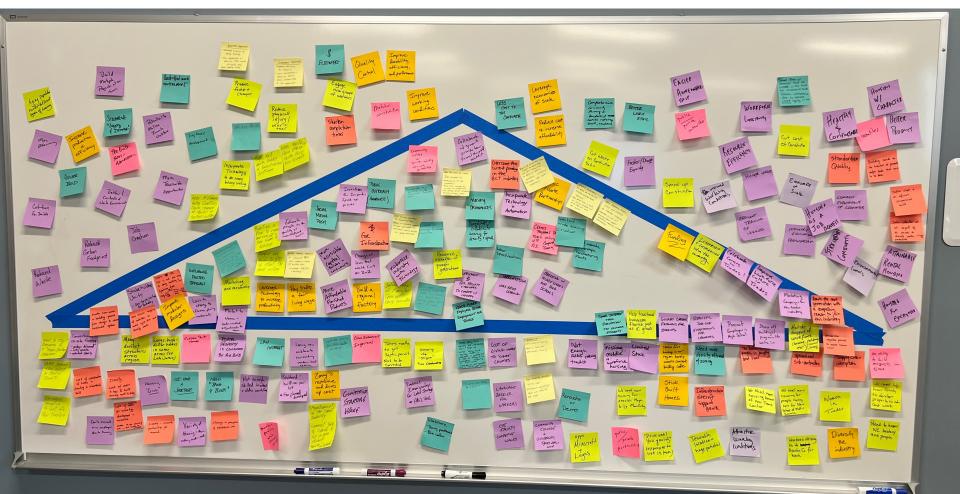
PROMPT 2: How could industrialized offsite construction improve the status quo of the housing/construction industry in your region?



PROMPT 3: HOW DO WE GET THERE?



PROMPT 3: HOW DO WE GET THERE?



PROMPT 4: AFFINITY DIAGRAMMING EXERCISE (cluster emergent themes)

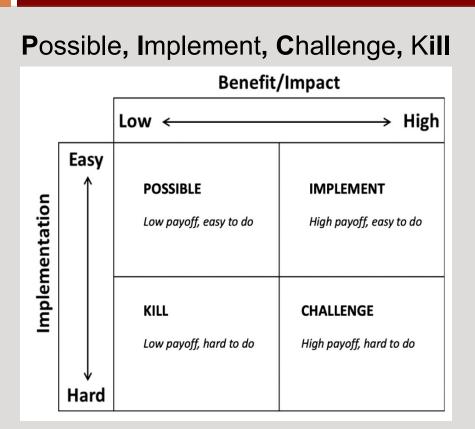
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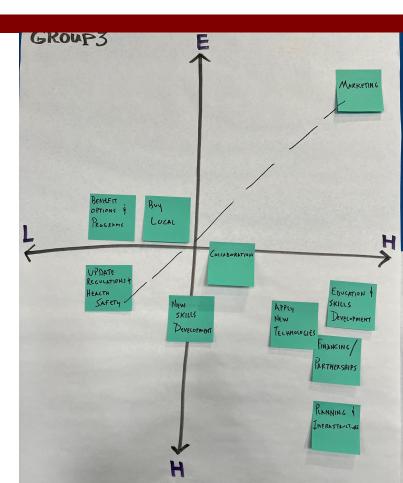


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PROMPT 5: PICK EXERCISE (prioritize themes)

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RETHINKING MANUFACTURED HOUSING

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BERMUDA ESTATES | CHESTERFIELD, VA

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✓ 50 units, Scope: unit repair + replacement with enhanced units

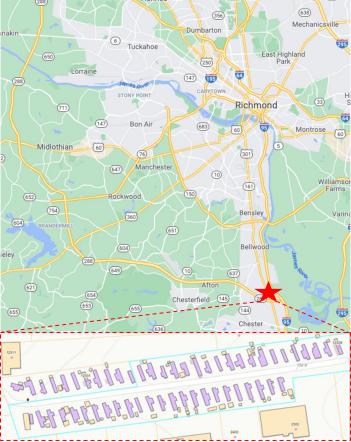
2021 REPORT TO THE COMMUNITY



Improving Lives in Bermuda Estates

"project:HOMES rescued us," said Bonnie Newton, a resident of the Bermuda Estates Manufactured Home Community in Chesterfield County.

In September 2020, project:HOMES purchased Bermuda Estates Manufactured Home Community with equity partner VCDC, to enhance the quality of life for existing residents, prevent displacement and eliminate the stigma associated with manufactured housing communities. Support from the Bob & Anna Lou Schaberg Foundation allowed project:HOMES to make the necessary down-payment on the property. The redevelopment of Bermuda Estates includes major infrastructure improvements, home repairs at no cost to residents, unit replacement, community engagement and a Community Resource Center.



INTERVENTION | ADAPT MANUFACTURED HOUSING





50 existing units:

- 1973-2000 vintage
- Durability issues
- High utility costs
- Not affordable



[Stock] Factory Units:

- Heating only
- Open crawl space
- Added hardie-plank siding



Enhanced Units:

- Added porch & gutters
- Added central air conditioning
- Added conditioned crawlspace



FACTORY UNITS



BEDROOM

BEDROOM



ENHANCED UNITS



3 BEDROOM





AFFORDABILITY IMPACT | ENERGY BURDEN

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| | Use Case Scenarios | | | | | | | | | |
|--------------------------------|--------------------|---------------|--------------|--------------|---------------|---------------|--------------|--------------|-------------------------|-------------------------|
| | Exist. 3BD | Exist. 2BD | Fact. 3BD | Fact. 2BD | Enhan. 3BD | Enhan. 2BD | ZERMH 3BD | ZERMH 2BD | ZEMH 3BD (8kW PV) | ZEMH 2BD (8kW PV) |
| Annual Energy Cost | \$1,839 | \$1,755 | \$1,452 | \$1,355 | \$1,232 | \$1,122 | \$1,008 | \$929 | \$47 | \$25 |
| 100% AMI | 2.7% | 2.6% | 2.1% | 2.0% | 1.8% | 1.6% | 1.5% | 1.4% | 0.1% | 0.0% |
| 80% AMI (moderate-income) | 3.4% | 3.2% | 2.7% | 2.5% | 2.3% | 2.1% | 1.8% | 1.7% | 0.1% | 0.0% |
| 50% AMI (low-income) | 5.4% | 5.1% | 4.3% | 4.0% | 3.6% | 3.3% | 3.0% | 2.7% | 0.1% | 0.1% |
| 30% AMI (extremely low-income) | 9.0% | 8.6% | 7.1% | 6.6% | 6.0% | 5.5% | 4.9% | 4.5% | 0.2% | 0.1% |

Higher energy burden

Lower energy burden

KEY FINDING: from the factory manufactured housing creates energy burdened residents at 30-50% AMI (primary MH customer) **Energy burdened**: > 3% gross income spent on energy

High energy burdened: > 6% gross income spent on energy

Severe energy burdened: > 10% gross income spent on energy



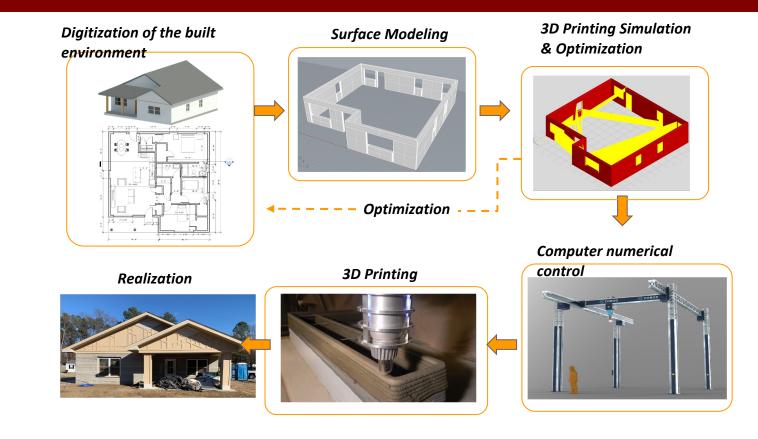
3D CONCRETE PRINTING

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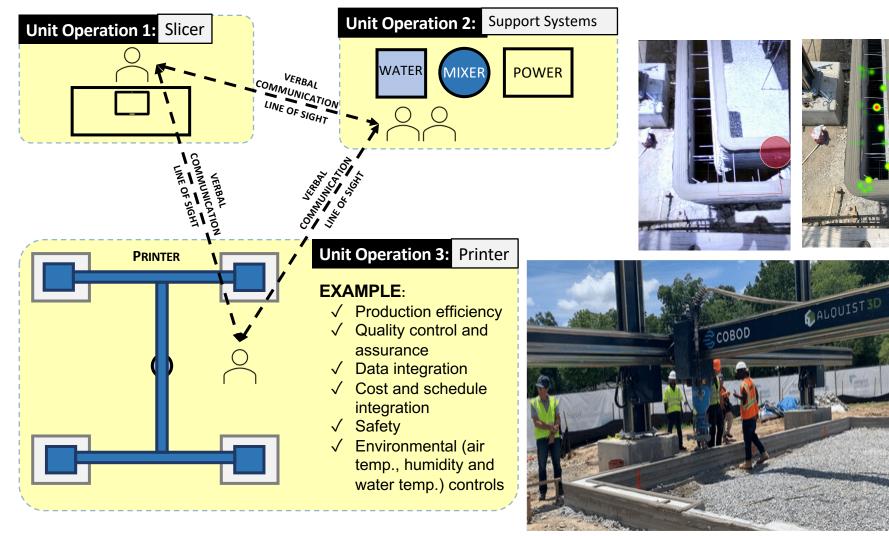
3D Concrete Printing, Building Performance and Human-Centered technology trends in the industry PHILIP AGEE, PH.D. | Virginia Center for Housing Research | Virginia Tech | pragee@vt.edu



OVERVIEW OF THE 3DCP PROCESS







WHY DON'T WE MANUFACTURE OUTDOORS?









PROJECT 1 | RICHMOND, VA





PROJECT 2 PENINSULA AND GREATER HABITAT FOR HUMANITY

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PROJECT 3 & 4 | NEWPORT NEWS, VA

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WCHR

RECENT FUNDING

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Goal: build a "runway" of affordable housing projects

Integrate training and project support

Formative and summative evaluations of the technology and housing outcomes



Virginia Research generously supported by: Housing

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